



DEPARTMENT OF THE NAVY
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IN REPLY REFER TO

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FAO

22 May 13

From: Captain Christian A. Ortiz 6830/7220
To: Branch Head, International Affairs Branch (PLU)
Via: Commanding Officer, Marine Corps Intelligence Activity

Subj: LANGUAGE SUSTAINMENT AFTER ACTION REPORT

1. From 19 February to 9 May 2013, I attended language training through intensive, one-on-one classes with Comprehensive Language Center Incorporated (CLC Inc.) located at 2200 Wilson Boulevard Arlington, Virginia. CLC Inc. is one of the six commercial language schools utilized by Defense Language Institute (DLI) Washington. Upon completion of 105 hours of Arabic language training, I was notified that I will be assigned to Mexico instead of Libya. I notified PLU and was given permission to use the remaining funds for Spanish language training. After completing 105 hours of Spanish language training as a beginner, I took the Defense Language Proficiency Test on 22 May and obtained a score of 2 in Reading and 1+ in Listening.

2. The following lesson learned is submitted:

a. Topic: Obtaining quotes from language schools

Discussion: I obtained quotes from three different schools in the Arlington, Virginia area utilized by DLI. Two schools provided similar quotes but one school's quote provided a rate of \$45 per training hour if the school is paid through the Government Services Administration (GSA) but \$65 per training hour if the student pays the school directly and is subsequently reimbursed by the government.

Recommendation: Take caution when obtaining quotes and read the fine print. Most language schools in the District of Columbia area are familiar with the rules when conducting business directly with the DLI or the Department of State. However, a Foreign Area Officer obtaining quotes on his/her own may be vulnerable to overpricing since the GSA contracting process does not apply.

3. I can be contacted by phone or e-mail at (951) 294-4451 or christian.a.ortiz@usmc.mil.

/s/
C. A. ORTIZ